

Broadband Quality of Service Experience

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Overview

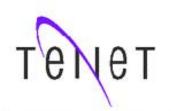
- The users
- The need for broadband
- Broadband access technologies
- Summary



The Next Billion in India



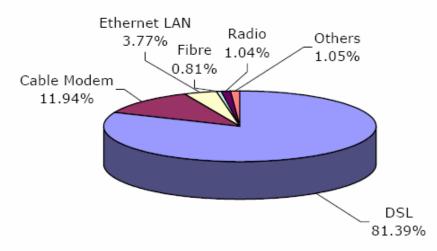
Existing Coverage
~40% of population
1700 Towns ~350m people
~70m rural coverage



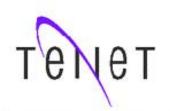
Emerging Market Explosion

- India adds 10M telephone lines monthly: crossed 410m in Feb 2009
 - Was struggling 12 years ago to add 1M lines yearly
 - Right price point exploded the market
- Government policy to add 50M Broadband connections in 4 years
 - Today only 5m Broadband connections

Technology Trends for Broadband



Similar trend in other Emerging Markets

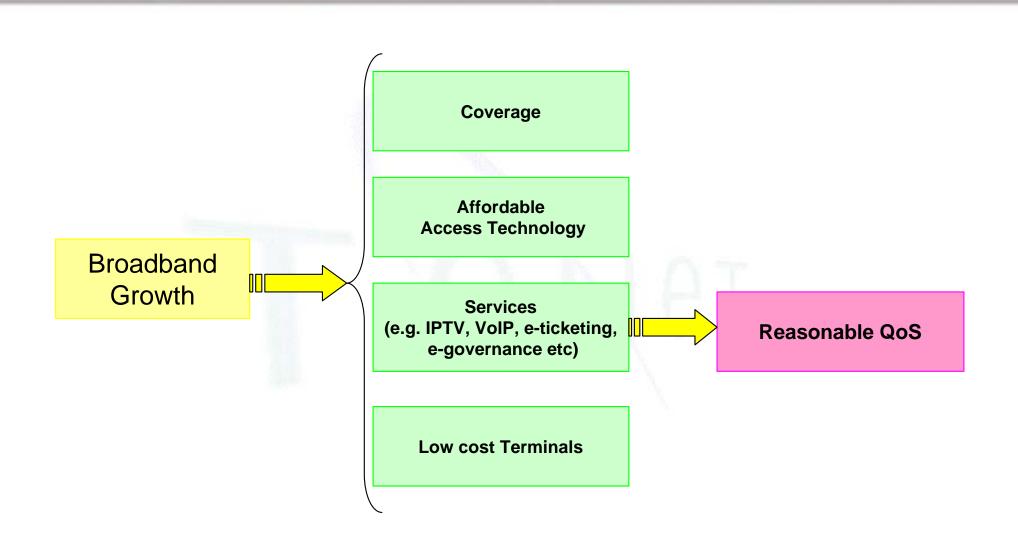


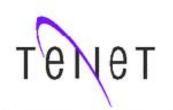
Broadband Users

- Dense urban areas 10,000 people/sq. km
- Sparse rural areas
 - Village every 3-10 km
 - Population 1,000 25,000
 - Within 25 km of fibre
- ARPU today for 5m subscribers : Rs. 280 (\$7)
- ARPU tomorrow for rapid expansion: Rs. 100 (\$2.5)

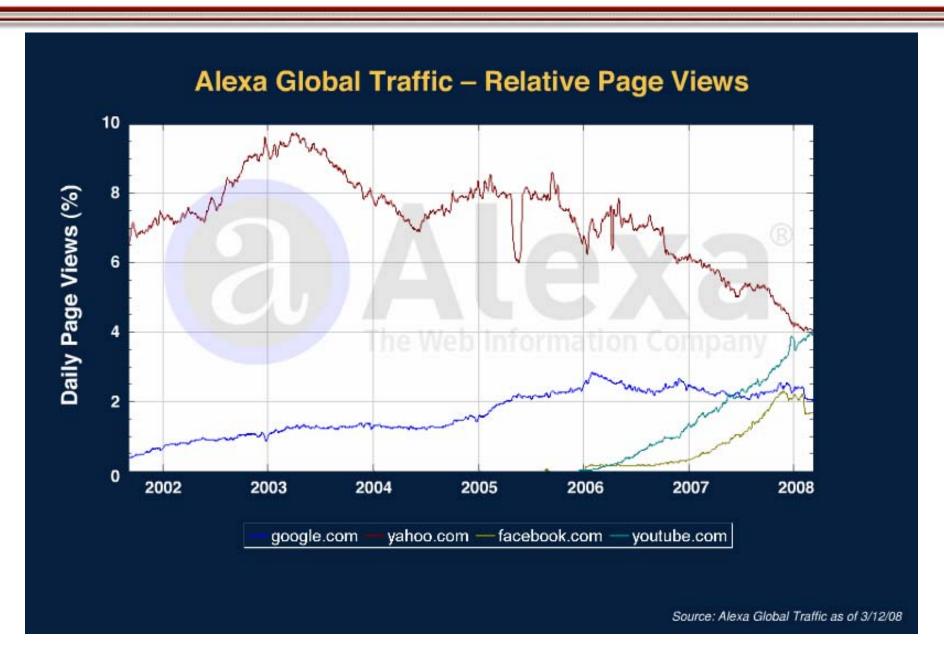


Enablers for Broadband Growth





YouTube+Facebook Dominates





Alexa Global Traffic Rankings

| Rank | 2005 ⁽¹⁾ Web site | Rank | 2008 ⁽²⁾ Web site |
|------|---------------------------------|------|---------------------------------|
| 1 | yahoo.com | 1 | yahoo.com |
| 2 | msn.com | 2 | youtube.com |
| 3 | google.com | 3 | live.com |
| 4 | ebay.com | 4 | google.com |
| 5 | amazon.com | 5 | myspace.com |
| 6 | microsoft.com | 6 | facebook.com |
| 7 | myspace.com | 7 | msn.com |
| 8 | google.co.uk | 8 | hi5.com |
| 9 | aol.com | 9 | wikipedia.org |
| 10 | go.com | 10 | orkut.com |

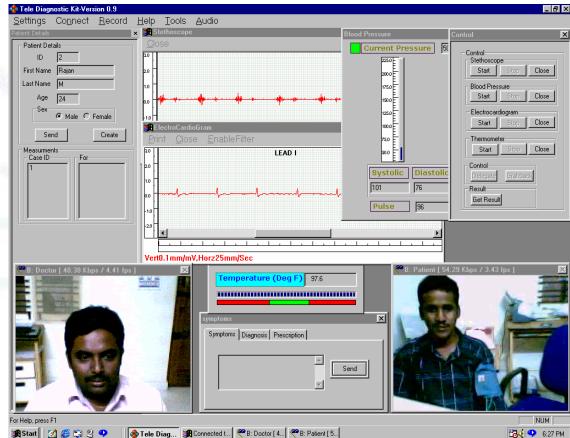
Traffic rank is based on three months of aggregated historical traffic data from Alexa Toolbar users and is a combined measure of page views / users (geometric mean of the two quantities averaged over time).

Telle-medicine Telle-medicine



Rs12,500 kit Monitors temperature, bloodpressure, stethoscope, pulse count, ECG remotely

Can blood tests be done tomorrow?





SAMVIT Education Services

- Curriculum based courses
 - Online TT (9th, 10th, 12th std)
- Skill enhancement courses
 - Spoken English on video
 - Photoshop tutorials
 - html tutorials
- Conceptual learning
 - MS-Office
 - Computers and Internet

OnlineTT: 1100
 registrations with a pass %
 of 89, up from ~50%





Desicrew Solutions Pvt Ltd





DesiCrew provides back office solutions through competent rural workforce

Key Differentiator: Provides access to a large untapped workforce with lower attrition rates.

www.desicrew.in

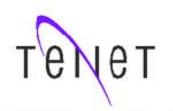


Desicrew Solutions Pvt Ltd

In 2008 ...

```
18,75,000 pages digitised
100,000 kms of roads traced on maps
20,000 mobile-user queries answered
            80 resources
       1500+ temporary staff
      Services in 3 languages
             6 offices
             7 verticals
             3 Awards
          and counting ....
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www.desicrew.in



ROPE Enterprises Pvt. Ltd.

Natural Fibre Based Products

Home furnishing:

Hand-woven natural fibre Mats, Carpets, Placemats

Knits:

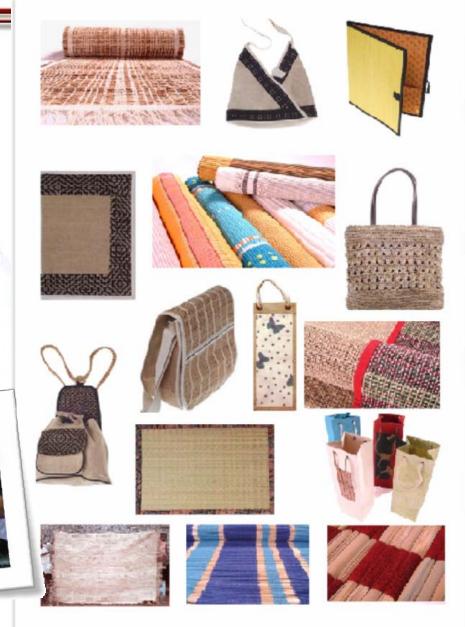
Banana Fibre Crochet Bags, Knotted Bags

Accessories & Corporate Gifts:

Bags, folders, conference bags, back packs from natural fibres



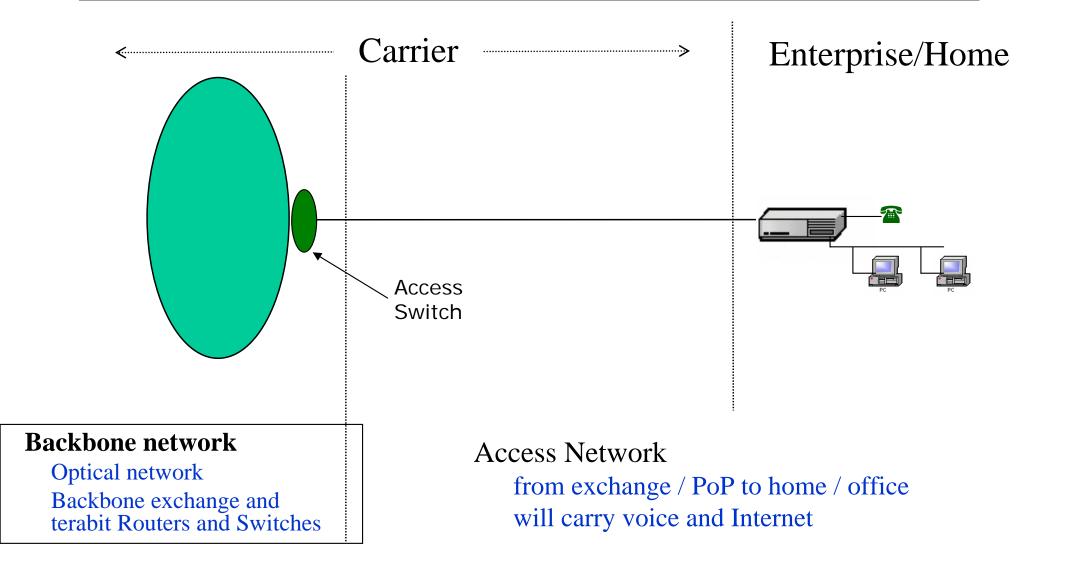


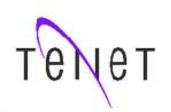




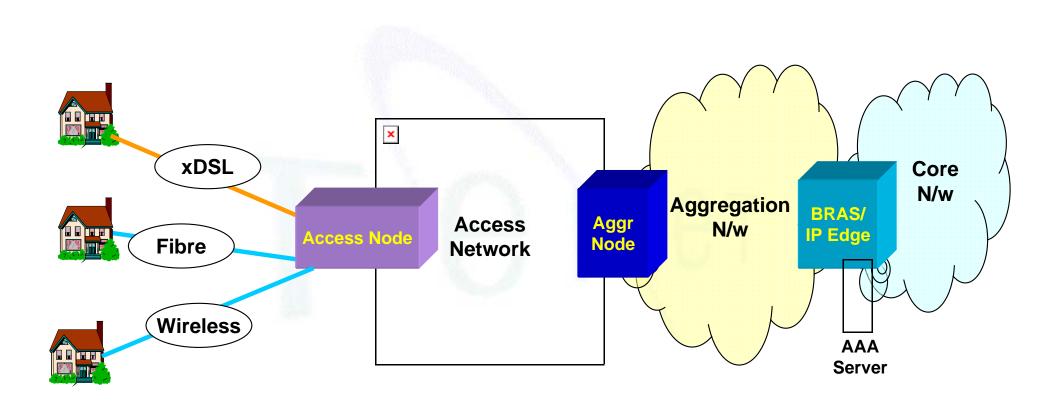
Broadband Access Technologies

Telecom Network

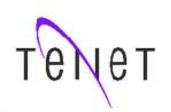




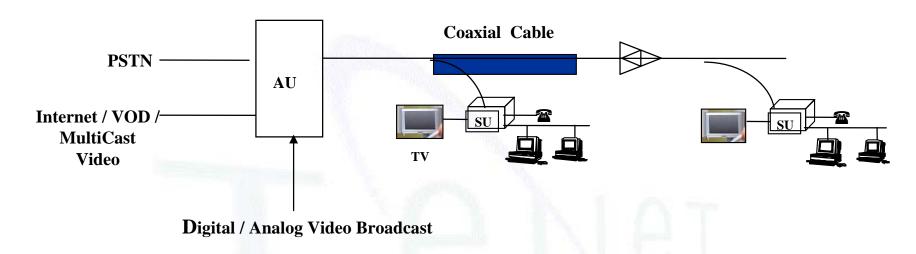
Broadband Network Architecture







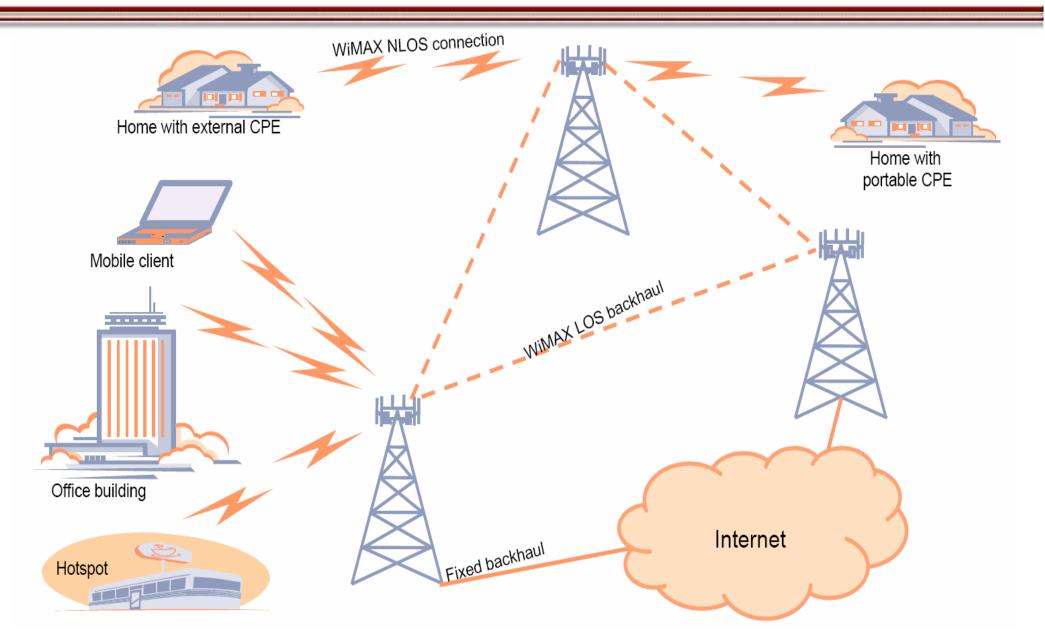
Access Using Coaxial Cable



- coaxial cable can provide voice, Internet as well as video
 - Each 6MHz video channel can provide 30-40 Mbps data
 - ideal for access network
 - high background noise in 5 to 40 MHz band
 - poor quality of cable and connectors, installation technique and illegal taps reduces reverse bit-rate



WiMAX Architecture

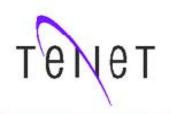




Wireless data rates

- Throughput depends on distance, number of users, spectrum availability, reuse of spectrum
 - GSM IS-54: 9.6 kb/s per channel
 - CDMA IS-95: 9.6 kb/s per channel
 - GPRS: 115-150 kb/s shared
 - 3G (HSDPA/EVDO): 0.3-3 Mb/s shared
 - Midas Broadband corDECT: 256-512 kb/s dedicated
 - WiMAX: 1-2 Mb/s shared

Most wireless broadband is shared and noise-prone ==> instantaneous fluctuations in throughput



Summary

- Need for broadband
 - Many existing and new applications
 - Many operators offer services
- Internet access becomes more essential
 - Customers need guaranteed quality
- Wireless broadband: shared, noisy access network ==> frequent quality variations

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Links

- TeNeT Group: http://www.tenet.res.in, http://www.rtbi.in
- Articles on the various broadband technologies: http://en.wikipedia.org
- Email: tag@tenet.res.in

Thank You