**ANNEX 2: FINANCIAL PROPOSAL TEMPLATE**

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| **Client Methodology (Methodology A)**  |
|  | **Total Cost in LKR (inclusive of all taxes)** |
| **Sample size = 4,000 households (LECO customers) x 3 Waves***Note: to achieve the above as the final sample, it is expected to survey a sample of 4,500 customers in the initial wave* |
| 1. Survey Waves | 1.A. Cost for Wave 1 (face-to-face interviews): |
| 1.B. Cost for Wave 2 (face-to-face interviews): |
| 1.C. Cost for Wave 3 (Option 01 | face-to-face interviews): |
| 2. Incentives to respondents (if any) |  |
| 3. Other costs (please specify): |  |
| **Total quoted cost (LKR) (1+2+3)** |  |
| Any assumptions used in arriving at above costs:  |

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| **Alternative Methodology (Methodology B)** |
|  | **Total Cost in LKR (inclusive of all taxes)** |
| **Sample size = 4,000 households (LECO customers) x 3 Waves***Note: to achieve the above as the final sample, it is expected to survey a sample of 4,500 customers in the initial wave* |
| 1. Survey Waves | 1.A. Cost for Wave 1 (face-to-face interviews): |
| 1.B. Cost for Wave 2 (face-to-face interviews): |
| 1.C. Cost for Wave 3 (Option 01 | face-to-face interviews): |
| 2. Incentives to respondents (if any) |  |
| 3. Other costs (please specify): |  |
| **Total quoted cost (LKR) (1+2+3)** |  |
| Any assumptions used in arriving at above costs:  |

(Duplicate above table if an alternative methodology is proposed [optional])